

How to Determine Whether to Forward or Backward Schedule

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How to Determine Whether to Forward or Backward Schedule

This paper is an excerpt from the SAPtips Mastery Level Workshop book for Sales and Distribution. We sincerely hope that the information included here will help you take the riddle out of forward/backward schedule determination.

Click here to read this Snippet



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To get to another item related screen in the sales order, you can either click on the tab or choose the drop down on the far right of the tabs and pull down to the screen you wish to go to. Click the **Shipping** tab.

Sales Document Item: 10, Item category: TAN, Standard Item
Material: 1400-400, Motorcycle Helmet - Standard

Order quantity: 2 PC, Delivered qty: 0

Deliv. date	Order quantity	Rounded qty	Confirmed qty	S...	Delivery block	Delivered qty
024.08.2006	2	2	2	2 PC		
D						
D						
D						
D						
D						
D						
D						
D						
D						
D						
D						
D						
D						
D						

Dropdown menu items: Sales A, Sales B, Shipping, Billing Document, Conditions, Account assignment, Schedule lines, Partners, Texts, Order Data, Status, Structure, Additional data A, Additional data B, Global Trade, Additionals.

On the Shipping tab, we want to note what shipping point is assigned for this item so we can create the delivery for this shortly. Some of the other concepts in this screen will be detailed in the Intermediate Topics section.

Ship-to party: TRAINING, General Customer / 123 Main Street / Boston MA

Shipping Point: 3000, New York

Route: 000001, Northern Route

Weight and volume: Net weight 4 KG, Gross weight 6, Volume


Delivery tolerance: Overdeliv. tolerance %, Underdel. tolerance %, Unlimited tol.

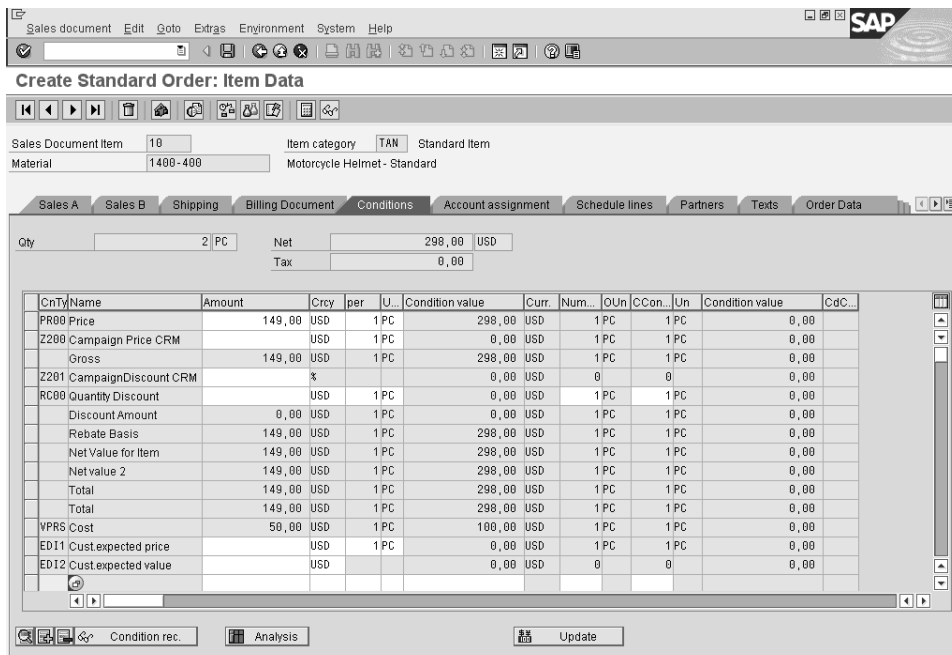


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The last screen we want to touch on at this point is the Conditions tab. The Conditions tab is where all the pricing for the item is done. The conditions show the over all price (Net) and the breakdown of how the price was arrived at. For each surcharge, tax, or discount, there will be a Price Condition. This allows for detailed reporting and visibility of how net price was calculated. In customizing, conditions and subtotals can be created, changed, and removed in the over all Pricing Procedure.

At this point, note the information and the fact we have a price. This price will be pulled into the billing document at the completion of our example.


At this point, save the sales order by choosing the save button .



The screenshot shows the SAP 'Create Standard Order: Item Data' window. The 'Conditions' tab is active, displaying a table of pricing conditions. The summary at the top shows a net price of 298,00 USD for 2 pieces. The table below details the pricing components:

CntyName	Amount	Crcy	per	U...	Condition value	Curr.	Num...	OUn	CCon...	Un	Condition value	CdC...
PR00 Price	149,00	USD	1	PC	298,00	USD	1	PC	1	PC	0,00	
Z200 Campaign Price CRM		USD	1	PC	0,00	USD	1	PC	1	PC	0,00	
Gross	149,00	USD	1	PC	298,00	USD	1	PC	1	PC	0,00	
Z201 CampaignDiscount CRM		%			0,00	USD	0		0		0,00	
RC00 Quantity Discount		USD	1	PC	0,00	USD	1	PC	1	PC	0,00	
Discount Amount	0,00	USD	1	PC	0,00	USD	1	PC	1	PC	0,00	
Rebate Basis	149,00	USD	1	PC	298,00	USD	1	PC	1	PC	0,00	
Net Value for Item	149,00	USD	1	PC	298,00	USD	1	PC	1	PC	0,00	
Net value 2	149,00	USD	1	PC	298,00	USD	1	PC	1	PC	0,00	
Total	149,00	USD	1	PC	298,00	USD	1	PC	1	PC	0,00	
Total	149,00	USD	1	PC	298,00	USD	1	PC	1	PC	0,00	
VPRS Cost	50,00	USD	1	PC	100,00	USD	1	PC	1	PC	0,00	
EDI1 Cust.expected price		USD	1	PC	0,00	USD	1	PC	1	PC	0,00	
EDI2 Cust.expected value		USD			0,00	USD	0		0		0,00	

At the time of saving the Sales Document, the system will check certain key fields to ensure they are filled in. These Incompletion Procedures are created via customization and are tied to both the Sales Order Type and the Item Category.

 The Incompletion Procedure is the best way to put in fail safe measures to make sure the data that is required in subsequent processing or reporting is made available in the sales order.

Click the Save button .