

COVER STORY

- 8 ♦ HR**
Payroll Go-Live in SAP: Planning and Managing the Cutover, by Satish Badgi.
Whether you're implementing SAP for the first time or installing a substantial upgrade, you'll want Satish's payroll-cutover guidelines close by.

LOGISTICS

- 12 ♦ SD**
Latte or Express-o: Interface SAP Shipping with Express Delivery Services, by Jocelyn Hayes, SAPtips Director of Consulting and Training. Jocelyn Hayes brings us a quick and easy primer for configuring a third-party parcel service as a delivery option in SAP.

FINANCIALS

- 20 ♦ FI/CO**
SAP's New General Ledger in ECC 6.0: Document Splitting – Part III, by Anurag Barua, The Washington Post. Anurag Barua completes his Document Splitting series with final configuration steps and some tips and tricks he's learned along the way.
- 25 ♦ FI/CO**
Sea Cap P01: Exploring the Tidal Wave of Power in CKAPP01, by Sutrisno Japit, Japit, Inc. It's smooth sailing with SAP when you follow Sutrisno's tips for using Sea Cap (CKAPP01) to find and manipulate materials without standard cost estimates.

BW

- 30 ♦** **Rock Those Enterprise Reports with BEx Report Designer, by Peter Scott, Traxion Consulting, Inc.** Before you buy that third-party report writer, check out Peter Scott's tips for slick report formatting with the BEx Report Designer.

SOA

- 36 ♦** **Building the SOA City – Part II: Programs to Business Processes, by Axel Angeli and Lynton Grice.** Ready to continue building your SOA city? Learn about the programs and processes you'll want to consider.

BASIS

- 46 ♦** **Just the Fax, Ma'am: Simple Front-End Faxing from SAP, by Roger Myers, eBusiness Specialist, Brenntag Canada Inc.** Get the straight facts for sending front-end faxes from SAP.

ABAP/J2EE

- 51 ♦** **The "FOR ALL ENTRIES" Construct: A Guide for Developers and Consultants, by Rehan Zaidi, Siemens Pakistan.** The "For All Entries" construct can be a real asset to ABAP developers. Rehan shows you how to employ it without slowing system response time.



Cheryl A. Cave, Managing Editor

From the Managing Editor

Even a casual observer can't help noting SAP's moves toward securing a big slice of the mid-size market pie. Our old pal Jon Reed attended this year's ASUG/Saphire event and focused on learning about the mid-size companies' experiences with SAP. Jon shares the "lessons learned", particularly on the "human factor" side of these

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DEPARTMENTS

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Publisher: Andy Klee
Director of Publications: Laura Donovan
Managing Editor: Cheryl A. Cave
Editors: Emil Marx
Colleen Low Larkin
Graphic Designer: Mark Hunter

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CIO Corner

55 ♦ Midsize Companies and the “Human Side” of SAP® Implementations, by Jon Reed, JonERP.com. He’s back! Jon Reed presents an overview of his research on the “human side” of midsize SAP implementations.

61 ♦ Optimizing Financial Investment and Technology Use for Business Health, by CJ Rhoads. CJ gives you the 411 on when you’re likely to get a great ROI, and when you need to hold your dollars for other investments.

SAPtips ONLINE

Be sure to visit the SAPtips Document Library to download these new white papers.

On ABAP

RFC Programming Primer: A Guide for SAP Consultants and Developers
By Rehan Zaidi, Siemens Pakistan

Remote Function Calls (RFC) offer a powerful functionality for exchanging data between SAP systems - which is why we’re pleased to have Rehan Zaidi here to explain some of the key functions, advantages, and uses of this technology. Let Rehan get you started with an overview, some tips on Transactional RFCs, and finally, the steps for setup.

On CIO

Writing a Business Case for SAP Products and Upgrades
By Jocelyn Hayes, SAPtips Director of Consulting and Training

OK, you’ve identified the problem, found the perfect solution, and you and your team are ready to implement, right? Not so fast. Like all else, you need upper management buy-in. And to get that buy-in, you need a good business case. You need to be able to sell your recommendations to the key decision makers, the ones that will be forking over the dollars for your budget. There’s both a science and art to creating and presenting a winning business case. Jocelyn Hayes has been on the delivery end of a few, and she’s here to share her tips and practices for getting that final blessing to go forward and implement!

On HR

Mastering PNP and PCH Macros: A Guide For SAP HR Consultants and Users
By Rehan Zaidi, Siemens Pakistan

They’re overlooked and under-utilized. And, according to Rehan Zaidi, they have the potential to be a consultant’s best friend. They are the macros in the PNP and PCH logical databases, found in SAP’s HR sub-module. Rehan addresses the structures, advantages, and uses of these macros. If you’re a programmer or a consultant, this white paper provides you some valuable information that may make your next SAP HR implementation easier.

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implementations, in his article on page 55.

And whether you’re part of a small, medium, or large enterprise implementing SAP, you’ll find a great deal of wisdom in Satish Badgi’s “how to” on payroll implementation and cutover. Read Satish’s article on page 8.

On the other hand, if you’re trying to coax the greatest ROI out of your SAP investment, you’ll want to follow our dynamic duo (Axel Angeli and Lynton Grice) through their second installment on Building the SOA City (page 36). In this installment they explore ways to restructure the IT landscape to optimize inefficiently-used resources. They even demonstrate the potential savings by employing SOA.

Perhaps you need to identify the overall health of your company to identify your IT strategy. On page 61, CJ Rhoads begins a three-part series to guide you through the analysis.

Other money and time saving features in this issue include our very own Jocelyn Hayes’ discussion on setting up SAP’s Express Delivery function to interface with a third-party parcel service (page 12), and Roger Myers’ simple and low cost approach to set up front-end faxing from SAP (page 46). Peter Scott demonstrates the agility of the BEx Report Designer tool for formatting executive level reports without an add-on reporting package on page 30.

Okay, so we’ve optimized your structure and staff, and saved you a wheelbarrow full of money with quick and easy solutions. Now what do you do? If you’re as smart as we think you are, you’ll want to invest those extra bucks in our mastery-level training. You may choose to attend the SAPtips University classes in Dallas this November. Classes are

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Really.

**It doesn't
grow
there.**

**Spend it
wisely.**

We know that your IT dollars don't come easy. That's why it's our mission to help you get the most value from your SAP® investment. Our mastery-level consultants are seasoned SAP professionals; they have what it takes to help you use SAP to best meet your business requirements. We will ensure the job is completed to your satisfaction, and empower your team to carry on long after our work is completed. It's called "knowledge transfer"—it's what sets us apart from the rest.

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Contact Jocelyn Hayes at Jocelyn.Hayes@ERPtips.com, 1.877.832.2594, ext. 122.

Discover the SAPtips difference!

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already half-full, so avoid missing out by reserving a seat now -- see page 4 to find out the what, when, and how! Or, remember, if you can't come to Dallas, we'll be glad to come to you. We can provide onsite training and/or consulting services to help you get the most out of your SAP investment. Contact Jocelyn Hayes at 877-832-2594 x 122.

We're here for you through all your ups and downs. In fact, you can learn how to minimize system downtime with iTera's High Availability product (page 5), or perhaps share stories of those ups and downs to be published as part of our upcoming Humorous Stories feature (page 64). Whether you're augmenting, opti-

mizing, or commiserating...SAPtips is here for you.

Sincerely,

Cheryl A. Cave,
Managing Editor, SAPtips

Cheryl.Cave@SAPtips.com

