

## COVER STORY

- 8 ♦ APO**  
**Changing the Planning Calendar in Demand Planning: Getting It Right**, by Ranjan Sinha, SAP Consultant.  
It's not your favorite activity, but once in a while you may have to change the Planning Calendar in the APO/DP sub-module. Don't despair. Ranjan Sinha provides the change logic, technical steps, and cutover steps for a successful conversion.

## HR

- 13 ♦ Tracking Changes Made in PD Infotypes – A Guide for SAP HR Consultants and Users**, by Rehan Zaidi, Siemens Pakistan.  
Need to customize your Personnel Development functionality? You'll want this auditor-pleasing guide to tracking changes.
- 18 ♦ Infotype Creation in HCM: A Detailed Guide**, by Kamran Ellahi, SAP Consultant.  
Get the value from your investment in Human Capital Management by following these easy steps to customize applicant Infotypes.

## LOGISTICS

- 25 ♦ MM**  
**Forecast Accuracy vs. Safety Stock Levels: What You Need to Know**, by Adam Tysman – SAP® Value and Effectiveness Specialist.  
Safety Stock levels not even close to accurate? You may

be over-adjusting. Find out what to do and what not to do in Adam Tysman's debut article.

- 35 ♦ MM**  
**Using Condition Types in SAP: Knowing What Condition Your Condition Is In**, by Jocelyn Hayes, SAPtips Director of Consulting and Training.  
Jocelyn Hayes demonstrates how to create a new condition type, add it to a calculation schema, and test it.

## FINANCIALS

- 48 ♦ Dunning: Not Just a Village in Scotland**, by Anurag Barua, SAP Consultant.  
Buckle your kilts and prepare for a tour of Dunning. No, not Scotland, FI/CO.

## SOA

- 53 ♦ Building the SOA City – Part V, Logosworld Blue Elephant SOA Awards 2007**, by Axel Angeli and Lynton Grice.  
The envelope please... Find out who won the Oscars of SOA development.

## BASIS

- 67 ♦ You've Got Mail: A Guide for Setting Up Your SAP® Mail Configuration**, by Eric Walter, SAP Consultant.  
Armed with Eric Walter's article and the pertinent OSS note, you too can set up mail with SAP's WebAS 7.10 in ECC 6.0!



Cheryl A. Cave, Managing Editor

## From the Managing Editor

I remember an obnoxious commercial I once heard on late night television. The loud and abrasive restaurateur stated "if we don't have it, you don't need it". At that time I thought his claim was ridiculous, if not impossible...but this issue of SAPtips is so big, and so diverse, I think we could almost use that same annoying statement.

Our February/March 2008 issue has everything you need...well, almost. With eleven solid articles and four timely white papers add-

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## DEPARTMENTS

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**5 ♦ SAPtips Training and Consulting**  
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**90 ♦ Software Solutions**  
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Publisher: Andy Klee  
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**73 ♦ Configurable Menus in SAP: An Easy Way to Access Module Transactions**, by Maria Nikolova, SAP Senior Expert, National Electricity Company, Bulgaria.  
Finally, some common-sense instructions for utilizing the configurable Area and Role menus, as well as setting up the Favorites folder in SAP.

**86 ♦ Maximizing Planning and Technology Use for Business Health**, by CJ Rhoads.  
ERP project planning: when to hold ‘em, when to fold ‘em.

## CIO Corner

**82 ♦ SOA from the Outside In: Applying the Lessons from Mashup Corporations**, by Jon Reed, JonERP.com.  
Follow the eSOA adventures of Vorpall Corp. through the eyes of Jon Reed as he reviews the valuable lessons in the groundbreaking new book, *Mashup Corporations*.

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## SAPtips ONLINE

Be sure to visit the SAPtips Document Library to download these new white papers.

### **On MM**

**The Principle of Dual Control: Two-step Change Process for Vendor Master Record**  
By Kiran Bhat, Fujitsu Consulting Inc.

Double your fun. Double your control. SAP's Principle of Dual Control offers you peace of mind when it comes to changes made to your Vendor Master records by building in a secondary "sanity check" by a second, authoritative party. Kiran Bhat delves into how this two-step process works, including the steps to configure and test the Dual Control process. Before long, you'll be in (dual) control of your critical master data!

### **On BI/BW**

**SAP BI 7.0: A Forward Facing Strategy**  
By Arthur Patrick Pesa, ProKarma, Inc.

Think future! Think forward! Think Central Repository! As SAP acquires more and more tools to enhance reporting in BI 7.0 (and other systems), it's key to think in terms of information, people, and their needs—not just the systems involved. Pat Pesa hones in on how to start planning for an information-filled future and how to maximize SAP's newest acquisitions in the reporting industry. Let's just say this—best of breed in the SAP landscape never looked better than it does now.

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ing up to 137 pages of hard-to-find SAP advice, we think we have a five-star lineup this time.

For all you SCM, APO folks, our cover story should whet your appetite for Demand Planning insights. SCM veteran Ranjan Sinha presents a thorough discussion of the elements of planning, and steps for changing the Demand Planning calendar, beginning on page 8. But if you're hungry for something more logistical, you may want to start with our MM pieces. New contributor Adam Tysman serves up some sage advice on making Safety Stock leveling work in your organization (page 25), while SAPtips' own Jocelyn Hayes delivers the scoop du jour on MM Condition Types (page 35).

Perhaps you're in the mood for something a little more...oh I don't know, FI/CO...you'll want to enjoy a large helping of Anurag Barua's article on Dunning (page 48). With his solid experience and keen insights, blended with a light sense of humor, Anurag shows us that Dunning is more than just a village in Scotland. If your tastes lie more to the technical side, you'll want to sample Eric Walter's mail setup guide for WebAS 7.10 in ECC 6.0 (page 67) or Rehan Zaidi's white paper on the new ABAP Debugger.

Round off your SAPtips experience with a visit to our dessert cart, with Axel Angeli and Lynton's Grice's sweet eSOA award announcement (page 53) or our piece de resistance, Jon Reed's rich review of *Mashup Corporations*, a groundbreaking new book on eSOA implementation: present and future (page 82).

If you don't see what you'd like, just ask our chef...page 4 shows a list of topics we'd like to publish...you can add your request by emailing [Laura.Donovan@ERPtips.com](mailto:Laura.Donovan@ERPtips.com) or [Cheryl.Cave@ERPtips.com](mailto:Cheryl.Cave@ERPtips.com). Or perhaps you can cook up an article of your own on one of these topics; we'll pay you handsomely and promote your career to boot.

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## **On MM**

### **Materials Management – Master the Best Practices**

#### **Part II: MM Master Data Best Practices**

**Jocelyn Hayes, SAPtips Director of Training and Consulting**

Jocelyn's back, and she's got more Material Management best practices to share! This time, she'll delve into what's important to know when working with Material Masters and Vendor Masters. These tips include not only what is the "best" thing to do, but what pitfalls you'll want to avoid when dealing with master data.

Remember, if you like the article, you'll LOVE what you'll learn from Jocelyn during the SAPtips University's Material Management workshop this spring in Dallas!

## **On ABAP**

### **The Exterminator: A Tour of the New ABAP Debugger**

**By Rehan Zaidi, Siemens Pakistan**

While "new and improved" often translates to the same old thing, just repackaged (new Coke anyone?)—there are exceptions. As Rehan Zaidi points out, one of those is the ABAP Debugger found in ECC 6.0. Rehan discusses the advantages of this new functionality over its predecessor, as well as how to use it to compare two variables and how to personalize your Debugger tools.

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If you want to increase your SAP skills, you'll want to take advantage of the spring SAPtips University training (page 6), but hurry, classes are starting soon. Or perhaps you need an onsite class on any one of over 35 different SAP topics.

Be sure to visit our SAP Partners' Product Solution list (page 90) that makes SAP project life easier to swallow.

Bon Appetit!

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## **Jocelyn Hayes' View from the Trenches**

### **February 2008 – From the Director**

2008 should be another interesting year for SAP®. Business ByDesign is making its way onto the market as the first fully hosted ERP solution by SAP, and the acquisition of Business Objects is being finalized, thus signaling SAP's venture into two spaces relatively new to them. As a result, they have picked up many new "potential" SAP ERP customers with the acquisition. I attended a Webcast hosted by Henning Kagermann, CEO of SAP, John Schwarz, CEO of Business Objects, and two Business Objects executives, Doug Merritt and Marge Brea. In my opinion, the acquisition represents a very strategic move for SAP because Business Objects customers are now SAP customers, and could be future ERP customers. While Business Objects will continue to be run as a separate entity, there will certainly be many synergies and cooperative development activities around the two Best of Breed solutions.

Here at SAPtips, we are fully underway with our new SAPtips University workshops. This spring, we are offering our newly developed Materials Management, ABAP, and Pricing workshops, in addition to our Sales and Distribution, Basis and Security, and Business Warehouse courses. Check out our Website at [www.SAPtips.com](http://www.SAPtips.com) for the full schedule. Time is of the essence; you'll miss the spring classes if you don't act now! If you cannot make our public workshops and you have a team of 4 or more that would benefit from any of these courses, contact me and we can discuss bringing any of our workshops to your site – customized for your company's specific business processes if you need.

Our Mastery Level consultants are currently developing courses in Financial Accounting, Controlling, Human Resources, and Advanced Purchasing, which we will be offering at SAPtips University beginning fall 2008.



*Jocelyn Hayes*

In May, I will be attending the co-hosted ASUG-SAP Annual Conference. Last year, I was appointed to the ASUG Board of Directors as the Director of Membership and Volunteers. Please drop me a line if you are planning on attending the conference, as I would like this opportunity to meet as many of our subscribers as possible!

Meanwhile, enjoy the February/March issue of SAPtips.

*Jocelyn Hayes*

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